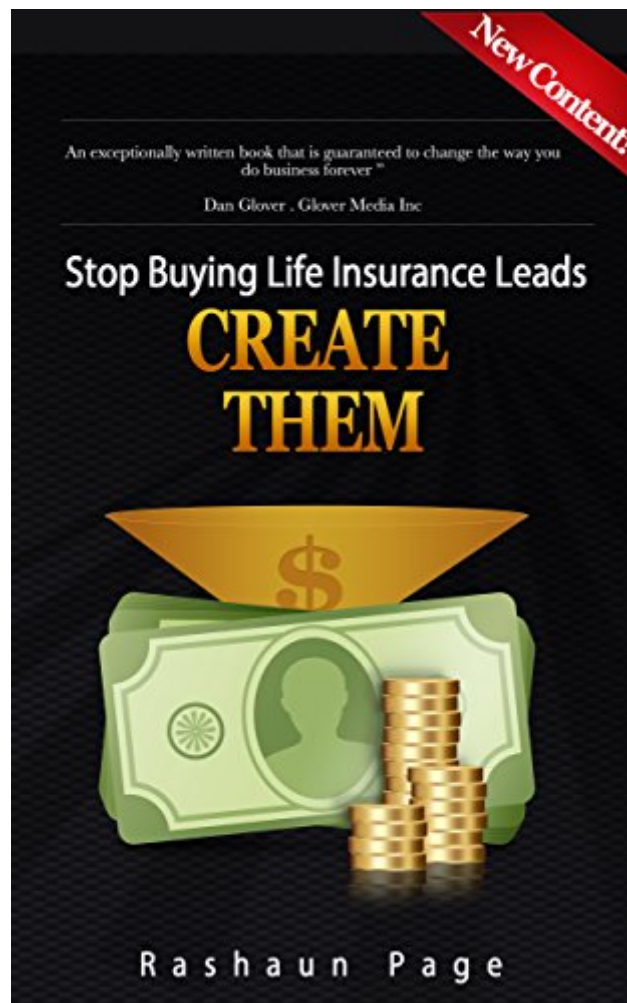




The book was found

STOP BUYING LIFE INSURANCE LEADS.CREATE THEM.



Synopsis

Do you need unlimited leads? Purchase this book. After close to 2 decades selling life insurance and an agency that is currently doing over \$50,000,000 per year in sales, i have mastered how to generate unlimited leads, more leads than you can handle.

Book Information

File Size: 1194 KB

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Customer Reviews

Great book. Very inspiring. After reading the book and actually meeting the author he has totally shifted my beliefs about what is possible and how to achieve it. The book gives great tips on strategies and thinking outside the box on prospecting. The name of the game is focused activity. The more people you reach, the more you earn. By any means necessary.

Five stars if he wrote just a little bit more. I don't know what made him make this so short but the ideas and information are awesome and I am going to incorporate them now!

You can't go wrong with the strategies that are outlined in this book. In an industry where the ultra

successful are reluctant to share info, Page gives you the goods!

I found the material to be easy to understand and very practical. I needed a mentor to help me grow in this business and I've found it in Rashaun Page. I recommend this material to anyone in any business because the techniques apply to anything you sell. Thank you Rashaun for sharing your knowledge and expertise, you are an excellent mentor. Dexter McLean

Unfortunately this was a book written in a hurry, with scant attention paid to layout and grammar. Rashaun Page is clearly a salesman, not an author and he is not a detail guy. There are some good ideas to try, though his approach tends to go against mainstream business development techniques in the modern era. His use of autodiallers to voice spam prospects may not be permissible in all states, but he swears by them. I have tried an auto dialler to generate leads, and had no success. He has some good advice on getting low hanging fruit by selling funeral plans which are not medically underwritten to older people. These folks are often overlooked. Like I said, this is one of those reads which takes under an hour and within the pages are one or two gems to try. Worth the read.

Monster is a much better book. Not worth \$10.

Rashaun's passion and fire jumps out at you while reading the pages. He gives no nonsense actual practical things one can do to build their business. It is 3am and I am up planning how to use his suggestions. I have not been this excited to be in the insurance business for years. Thanks Rashaun for not only inspiring me but for practical easy to apply steps to make it happen.

I liked the marketing ideas and see how it can benefit one's business. It was a quick read as well.

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STOP BUYING LIFE INSURANCE LEADS.CREATE THEM. INSURANCE: The Ultimate How-To Guide on Deciding What Insurance Is Right for You (Insurance, Insurance policies, AIG story, Risk Management, Coverage, Life insurance, Book 1) AUTO INSURANCE: A Business Guide On How To Save Money On Car Insurance (Home insurance, car insurance, health insurance) Car insurance book: A Complete Guide to Car insurance (Auto insurance book, Understanding your car insurance) Life Insurance Made Easy: A Quick Guide - Whole Life Insurance Policy and Term Life Insurance Coverage Questions Answered Stop Smoking: Now!! Stop Smoking the Easy Way!:

Bonus Chapter on the electronic cigarette! (Quit Smoking, Stop Smoking, Blood Pressure, Heart Disease, Lung Cancer, Smoking, Stop) Pope Francis: Why He Leads the Way He Leads Five Deadly Sins That Can Destroy Your Home Insurance Claim: (Avoid them and you stand a good chance of winning your home insurance claim) How to Stop Acting: A Renown Acting Coach Shares His Revolutionary Approach to Landing Roles, Developing Them and Keeping them Alive Flavored Butters: How to Make Them, Shape Them, and Use Them as Spreads, Toppings, and Sauces (50 Series) Essential Spices and Herbs: Discover Them, Understand Them, Enjoy Them Think...like a Bed Bug: A Guide To Knowing What Bed Bugs Are, Who's At Risk, How You Get Them, How To Spot Them Early, Health Implications, Prevention ... Tips, And What To Do If You Get Them! A Millennials Guide To Live Your Dream: The Most Likely To Succeed Will Find That Elusive Something That Leads Them To Success and Happiness. Find Your Inner Super Power! The Conversion Code: Capture Internet Leads, Create Quality Appointments, Close More Sales Money. Wealth. Life Insurance.: How the Wealthy Use Life Insurance as a Tax-Free Personal Bank to Supercharge Their Savings The Digital Life Insurance Agent: How To Market Life Insurance Online And Sell Over The Phone Questions and Answers on Life Insurance: The Life Insurance Toolbook Life Insurance Sales Success Formula: A Comprehensive Guide to Building a Successful Life Insurance Sales Career Create!: How Extraordinary People Live To Create and Create To Live Nolo's Essential Guide to Buying Your First Home (Nolo's Essential Guide to Buying Your First House)

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